



X – Item C
Managed Copier Services with Kirbo's Office Systems

GOALS

- Reduce unknown expenses
- Streamline Copiers and Features (replaces some copiers that are over 10 years old)
- Improve Printing Reliability
- Shift Repair & Troubleshooting to Managed Print Services Vendor

PROPOSED

- Replace Existing Copiers and move all Copiers to Kirbo's
- Texas DIR Agreement
- 5-Year Term

COST SUMMARY

1. Qty 23 – Canon Copier with Copy, Print, Scan, Fax, with Full Color
2. Includes Copiers, Service, Repair, Replacement, Toner and Consumables*
3. Includes Unlimited Black & White prints (current prints are approx. 75,000 per month)
4. Includes 60,000 Color Prints per year; \$0.05 for overages
5. Prints Pooled for all Copiers on the agreement

MONTHLY COST\$3,700

* County Responsible For: Power, Paper, IT Support for Setup, including Troubleshooting of Network & Print Drivers, Server for Printer Counter & Health Reporting

November 4, 2024
(Exhibit #8)

BROWN COUNTY
COPIER SERVICES COMPARISON

DEPARTMENT	CURRENT COPIERS KIRBO'S	CURRENT COPIERS XEROX	PROPOSED COPIERS	CURRENT FAX	PROPOSED FAX	NOTES
Auditor	1		1	1	0	Removing Dedicated Fax, Fax moves to Copier
Commissioner's Office						
County Agent	1		1			
County Attorney			1			Adding if County Attorney moves to New Office Building
County Clerk	3		2	1	0	Removing Dedicated Fax, Fax moves to Copier
County Court at Law	1		1			
County Judge	1		1			
Courthouse Maintenance						
Courthouse Security						
CSCD / Adult Probation & Juvenile	2		2		0	Unknown Faxes moving to Copier if any are in place
District Attorney	1		1			
District Clerk	1		1			
District Judge	2		2			
Indigent Denfense / Pre-Trial						
IT	0		1			Adding Full Feature Copier
JP	1		1			
Permits	1		1			
Tax		1	1			Moving from Xerox to Kirbo's
Emergency Management						
Treasurer	1		1	1	0	Removing Dedicated Fax, Fax moves to Copier
Elections	1		1			
Veteran's	1		1	1	0	Removing Dedicated Fax, Fax moves to Copier
Jail Booking	1		1	1	0	Removing Dedicated Fax, Fax moves to Copier
Sheriff's Office	2		2			

TOTAL CURRENT	21	1		5	
TOTAL PROPOSED			23		0

NET CHANGE			+1		-5
	KIRBO'S	XEROX	PROPOSED	CURRENT	PROPOSED
Copier Expense	\$3,058.58	\$114.05		?	
TOTALS (BEFORE OVERAGES)	\$3,172.63				\$0
TOTALS (NO EXPECTED OVERAGES)			\$3,700.00		\$1



MANAGED PRINT SERVICE AGREEMENT

Overview:

Kirbo's Office Systems, LLC will provide 23 color copiers for all installed equipment and will be responsible for all parts, labor, service calls and toner. KOS will provide a four hour response time and will deliver toner and supplies to each location, gather monthly meter readings and provide in house monthly billing.

KOS will replace any machine that does not meet factory specifications due to high print count, inordinate service calls.

Pricing:

This MPS is for 60 months for \$3700.00 per month and includes unlimited black copies/prints per month. This will also include 60,000 color copies/prints for a year. All color pages in excess of 60,000 will be billed at \$0.05 per page.

Terms and Conditions:

1. Any misuse of neglect or unauthorized modifications or repairs will not be covered. In this case, Brown County will be responsible for the repair.
2. KOS will provide all toner necessary. All supplies will be stored in a safe location and to be used for the equipment designed for.
3. All service calls and scheduled maintenance will be performed on regular business hours. Monday - Friday, 8:00 am to 5:00 pm.
4. Network, workstation, software applications and print driver related issues are not a part of this agreement.

Kirbo's Office Systems, LLC

Brown County


Signature


Signature

Raymond reedy


Printed Name

 Lexmark
Authorized Dealer

November 4, 2024

www.kirbos.com


Authorized Dealer

Brownwood
3005 Hwy. 377 S.
325-643-3383

San Angelo
1202 W. Beauregard
325-658-2679

Harker Heights
617 E. Veterans Memorial Blvd.
254-526-682

Stephenville
234 N. Belknap
254-968-4221

Bank
Appete
Edward Jones
TRS
